

BS Commerce (2024) -Scheme of Studies

Semester I					
#	Proposed Code	Course Title	Course Type	Cr Hrs	Pre-Req
1.	BSC-101	Quantitative Methods I	Quantitative Reasoning	3	
2	BSC-102	Personal and Community Development	Civic and Community Engagement	3	
3	BSC-103	Financial Accounting-I	DM	3	
4	BSC-104	Functional English	Functional English	3	
5.	BSC-105	History and Philosophy of Business	Art and Humanities	3	
6.	BSC-106	Islamic Studies	Islamic Studies	2	
7.	BSC-108	Holy Quran	N/A	0	
Total Credit Hours				17	

Semester II					
#	Proposed Code	Course Title	Course Type	Cr Hrs	Pre-Req
1.	BSC-111	Business Communication	Expository Writing	3	BSC-104
2	BSC-112	Quantitative Methods II	Quantitative Reasoning	3	
3	BSC-113	Microeconomics	IDC	3	
4	BSC-114	Financial Accounting-II	DM	3	BSC-103
5.	BSC-115	Business Management	DM	3	
6.	BSC-116	Pakistan Studies	Ideology and Constitution of Pakistan	2	
7.	BSC-118	Holy Quran	N/A	1	
Total Credit Hours				18	

Semester III					
#	Proposed Code	Course Title	Course Type	Cr Hrs	Pre-Req
1.	BSC-201	Taxation Management-I	DM	3	
2	BSC-202	Business Law	DM	3	
3	BSC-203	Advanced Financial Accounting	DM	3	BSC-114
4	BSC-204	Principles of Marketing	DM	3	

5.	BSC-205	Information & Communication Technologies	Application of Information and Communication Technologies (ICT)	3(2+1)	
6.	BSC-206	Money, Banking and Finance	DM	3	
7.	BSC-208	Holy Quran	N/A	0	
Total Credit Hours				18	

Semester IV					
#	Proposed Code	Course Title	Course Type	Cr Hrs	Pre-Req
1.	BSC-211	Cost Accounting	DM	3	
2	BSC-212	Entrepreneurship	Entrepreneurship	3	BSC-115, BSC-204
3	BSC-213	Audit and Assurance	DM	3	
4	BSC-214	Taxation Management-II	DM	3	BSC-214
5.	BSC-215	Business Ethics and CSR	Social Sciences	2	
6.	BSC-216	Business Ecology	Natural Science	3(2+1)	
7.	BSC-218	Holy Quran	N/A	1	
Total Credit Hours				18	

Semester V					
#	Proposed Code	Course Title	Course Type	Cr Hrs	Pre-Req
1.	BSC-301	Macroeconomics	IDC	3	BSC-214
2	BSC-302	Enterprise Resource Planning	DM	3	
3	BSC-303	Electronic Commerce	DM	3	
4	BSC-304	Insurance and Risk Management	IDC	3	
5.	BSC-305	Management Accounting	DM	3	
6.	BSC-308	Holy Quran	N/A	0	
Total Credit Hours				15	

Semester VI					
#	Proposed Code	Course Title	Course Type	Cr Hrs	Pre-Req
1.	BSC-311	Organizational Behavior	DM	3	

2	BSC-312	Financial Management	DM	3	
3	BSC-313	Production and Operations Management	DM	3	
4	BSC-314	Digital Business Models and Markets	DM	3	
5.	BSC-315	Banking Laws and Practices	IDC	3	
6.	BSC-318	Holy Quran	N/A	1	
Total Credit Hours				16	

Semester VII					
#	Proposed Code	Course Title	Course Type	Cr Hrs	Pre-Req
1.	BSC-401	Human Resource Management	DM	3	
2	BSC-402	Islamic Principles of Business and Finance	DM	3	
3	BSC-403	Corporate Law and Governance	IDC	3	
4	BSC-404	Business Research Methods	DM	3	
5.	BSC-405	Minor I	DM	3	
6.	BSC-406	Minor II	DM	3	
7.	BSC-408	Holy Quran	N/A	0	
Total Credit Hours				18	

Semester VIII					
#	Proposed Code	Course Title	Course Type	Cr Hrs	Pre-Req
1.	As per Minor(s) Codes	Global Business and Finance	Minor	3	
2		Banks Credit Management	Minor	3	
3		Minor III	Minor	3	
4		Minor IV	Minor	3	
5.	BSC-415	Capstone Project		3	
6.	BSC-418	Holy Quran	N/A	1	
Total Credit Hours				16	

	BSC-425	Internship + Viva Voce	Field Experience	3	
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Grand Total (Credit Hours)	139
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*Minors will be offered based upon availability of resources/faculty with the permission of

Principal.

Minors:

1. **Accounting**
2. **Finance**
3. **Banking**
4. **Marketing**
5. **Microfinance**
6. **Human Resource Management**
7. **Supply Chain Management**

Course Code	Accounting
AC-411	Financial Reporting
AC-412	Performance Management
AC-413	Public Sector Accounting
AC-414	Forensic Accounting
AC-415	Accounting for Financial Services
AC-416	Accounting for SMEs
AC-417	Advanced Auditing
AC-418	Accounting Information Systems

Course Code	Banking
BK-411	International Banking
BK-412	Islamic Banking and Finance
BK-413	Marketing of Financial Services and Product Development
BK-414	Regulatory Framework for Banks
BK-415	Financial Risk Management
BK-416	Banks and Financial Institutions in Pakistan
BK-417	Documentary Credit and UCP600
BK-418	Foreign Exchange and Risk Management
BK-419	Project Financing and Risk Management

Course Code	Finance
FN-411	Financial Statement Analysis
FN-412	International Finance
FN-413	Financial Derivatives
FN-414	Advanced Risk Management
FN-415	Corporate Mergers, Acquisitions and Restructuring
FN-416	Advanced Financial Management
FN-417	Corporate Finance
FN-418	Investments and Portfolio Management
FN-419	Econometrics & Financial Modelling

Course Code	Microfinance
MF-411	Islamic Microfinance
MF-412	Banking and Microfinance
MF-413	Regulations and Supervision of Microfinance
MF-414	Microfinance and Poverty Alleviation
MF-415	Commercialization of Microfinance
MF-416	MIS for Microfinance
MF-417	Contemporary issues in Microfinance
MF-418	Transformation of MFIs
MF-419	Triangle of Microfinance

Course Code	Marketing
MK-411	Brand Management
MK-412	Consumer Behaviour
MK-413	Digital Marketing
MK-414	Business To Business Marketing
MK-415	Retail Marketing and Distribution Channels
MK-416	Advertising and Promotion
MK-417	Sales Management
MK-418	International Marketing
MK-419	Services Marketing
MK-420	Customer Relationship Marketing
MK-421	Marketing Channels and Supply Chain Management
MK-422	Marketing in Emerging Markets
MK-423	Marketing Research and Consultancy

Course Code	Human Resource Management
HR-411	Labor Laws in Pakistan
HR-412	Leadership & Motivation
HR-413	Performance Management
HR-414	Strategic Human Resource Management
HR-415	Training & Development
HR-416	Compensation and Rewards Management

Course Code	Supply Chain Management
SC-411	Global Supply Chain Management
SC-412	Information Technology and SCM
SC-413	Inventory Management
SC-414	Logistic Management
SC-415	Operations Research
SC-416	Procurement Management
SC-417	Production Management
SC-418	Sales and Distribution Management
SC-419	Supplier and Distributor Relationship Management

Minors:

3. **Accounting**
4. **Finance**
8. **Banking**
9. **Marketing**
10. **Microfinance**
11. **Human Resource Management**
12. **Supply Chain Management**

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Category	No. of Courses	Cr Hours	Cr Hours Required
General Courses	12	33	30
Disciplinary / Major Courses	24	72	72 min
Interdisciplinary / Allied Courses	4	12	12 min
Minor Courses	4	12	12
Capstone Project	1	3	3
Internship/Field Experience	1	3	3
Holy Quran	8	4	4 (PU)
Total	54	139	120-144